

ARE YOU PREPARED TO SELL YOUR BUSINESS?

Find out at our upcoming seminar!

IF YOU ARE A SMALL BUSINESS OWNER WITH 5 EMPLOYEES OR MORE AND/OR HAVE REVENUES OF +\$1 MILLION/YEAR...

...THESE ARE FACTS YOU NEED TO KNOW TO PROTECT YOUR FINANCIAL SECURITY AND THE LEGACY OF YOUR BUSINESS

- 75% of business owners are **disappointed** with the results of selling their business
- “76% of businesses have **NO** formal exit strategy or succession plan” - CBC 2012
- “71% of small and mid-sized enterprise owners plan to exit their businesses within the next ten years” - Deloitte & Touche 2012 (*40% within 5 years!*)
- Only 30% of family businesses transition successfully to the second generation, only 12% to the third generation, and only 3% to the fourth generation
- It takes on average 3 to 5 years for a successful exit from a small business

This introductory seminar is designed to educate business owners on an event you likely may only experience once in your lifetime - transitioning ownership of your business. During this seminar, you will be introduced to several topics crucial to maximizing the value of your business:

- How to value your business
- Enhancing your company's value
- Understanding the value you need
- Extracting your value and knowing your options
- Perpetuating your legacy through effective leadership succession planning
- Identifying the issues in transitioning to family and/or management
- Preparing for life after ownership

The seminar is designed to assure that you will leave with an initial understanding of the value of your business and the exit planning process. With this knowledge, you will be able to identify the necessary next steps for your situation.

NEXT INTRODUCTORY SEMINAR:

WHEN: 12:30 p.m. to 2:00 p.m. June 17, 2013

WHERE: Granville Island Hotel (604-683-7373) – 3 Hour Free Parking
1253 Johnston St, Vancouver, BC

FEE: Complimentary, however pre-registration is required

TO REGISTER: Call Brenda Chaddock 604-929-4290 or Email Brenda@limitlessleadership.com

Presented by:

Limitless Leadership International Vancouver, BC www.limitlessleadership.com 604-929-4290 and

Financial Management Resources Seattle, WA www.FinancialManagementResources.biz 425-681-3319

MEET THE FACILITATORS

FINANCIAL MANAGEMENT RESOURCES - Arnold L. (Arnie) Hendricks

Arnie Hendricks has 30 years of senior management experience, with a special focus in the financial and operational management of mid size companies. For the past 20 years he has independently consulted with over 160 companies, helping them solve issues which prohibit their profitable growth and prevent owners from increasing the value of their businesses. Leadership, communication, and analytical skills are major strengths that complement a strong drive to adapt to circumstances and achieve success.

Past experiences have included successful roles as a Chief Financial Officer with a \$30 million leveraged buyout that required a significant turnaround and a \$50 million company that doubled in size in three years. Actively assisting executives, production, and sales in each company to help them be successful in their responsibilities allowed for great results in each experience. Arnie also served as Chief Operating Officer of an acquired company and VP Sales for nearly a two year period - each experience adding to his understanding of client's challenges in operations and sales as well as finance.

Companies in virtually every industry have been served with the part time CFO and business planning services that are provided by Arnie through Financial Management Resources. Budgeting, financial reporting, business planning, strategic planning, succession planning, exit planning, operational improvement, organizational development, and many other processes have helped Arnie to achieve his goal as he works with his clients: "Help them grow profitably and increase the value of their company". In addition, for one year he was retained by a financial management training company to present their program in Australia and throughout the U.S.



LIMITLESS LEADERSHIP INTERNATIONAL - Brenda Chaddock

With 35 years experience in change initiatives and community based leadership with organizations, Professional Associations and communities worldwide, Brenda brings to facilitation her passion for the effectiveness of Legacy Leadership® and a profound belief in the power of the world we can create when we live at the edge of all our possibilities, individually and collectively.

Brenda embraces lifelong learning, and her fields of study and practice include medicine, adult education, and transitional and evolutionary leadership using a variety of small and large group processes.

LIMITLESS LEADERSHIP INTERNATIONAL - Marilyn Conner

Marilyn brings over 25 years of leadership experience. Through executive coaching, consulting, teaching and leading she is committed to building effective leaders throughout organizations. Marilyn believes Legacy Leadership® is the ideal system for developing such leaders.

Marilyn's drive, specialized leadership education and experience serve to empower, inspire and energize the leaders with whom she works. With energy, humour and a deep appreciation of individual spirit, Marilyn is committed to developing the capacity in others and supporting leaders to embrace their greatness.

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